

## **Ballance Agri-Nutrients – ClearView PGP Quarterly Report Summary**

### **Report for Quarter ended December 2012:**

The second quarter of 2012-13 has seen good progress being made. Three business cases have now been developed demonstrating the significant progress of these projects as they near commercialisation including a soil test for pasture N responsiveness, a biopesticide product and a Ballance Critical Source Area Model.

As the programmes move further through the product development pipeline there are a number of hurdles that need to be navigated. To this end, the relevant teams are actively consulting appropriate regulatory advisers and incorporating specific requirements into the trial designs to address any regulatory mandates. The need to include specific requirements could delay the timing of further trials in the relevant projects.

"Extension" is continuing to ensure that the messages going out to farmers are consistent and are being applied. Joint effort with DairyNZ is continuing, and possible synergies with NZMerino are being investigated. Four Overseer 6 Nutrient Budgets have been identified that represent typical dairy farm scenarios for farms in different parts of the country with different management and farming intensity. These farms will be used to assess the impact of incorporating new technologies.